

CANOE EIT INCOME FUND
(the "Fund")

Premium Distribution^{TM1}, Distribution Reinvestment and Optional Cash Plan
(the "Plan")

Frequently Asked Questions

The information contained in this Frequently Asked Questions is designed to provide you with general information related to the Plan. It is not intended to be comprehensive advice on the Plan and should not be considered personal investment or legal advice. For further information please refer to the Plan a copy of which may be obtained from the plan agent or the Fund at any time upon request or from the Fund's website at www.canoefinancial.com. Investors should carefully read the complete text of the Plan before making any decisions regarding participation in the Plan.

1. What is the primary benefit of the Plan to investors?

The Plan provides a convenient and cost-effective way for investors to increase their investment in the Fund without incurring any additional commissions, service charges or similar fees (other than any fees that may be charged by your broker).

2. What are the income tax implications associated with participation in the Plan?

Participation in the Plan and re-investment of distributions to purchase additional units of the Fund does not relieve you from any tax liability on such distributions. Please consult your tax advisor for additional guidance.

3. Can I sell the units that I hold in the Plan?

No. If you are a registered unitholder, any units held under the Plan by the plan agent for your account cannot be sold, pledged or otherwise disposed. If you wish to sell any such units, then you must first withdraw them from the Plan.

For unitholders who hold their investment through an investment account, units acquired under the Distribution Reinvestment Component or Premium DistributionTM Component of the Plan, can be sold through your advisor.

For clarity, all units purchased through the Optional Cash Plan are held by the plan agent for your account and must be first withdrawn from the Plan to be sold.

4. Can I elect to only have a portion of my distribution directed into the Plan?

No. An investor who delivers a duly completed enrollment form will be deemed to direct the Fund to credit the plan agent with all distributions payable in respect of all the units registered in the name of such investor or held under the Plan by the plan agent for the investor's account as of the distribution record date, and to direct the plan agent to reinvest such distributions in additional units in either the Distribution Reinvestment Component or Premium DistributionTM Component of the Plan.

5. Can investors who are resident outside of Canada participate in the Plan?

Investors who are resident in Canada are eligible to participate in any component of the Plan, subject to certain exceptions as set out in the Plan.

Any investor who is a resident of the United States or is otherwise a "U.S. Person" as defined in Regulation S of the United States *Securities Act 1933*, as amended, may not participate in any component of the Plan.

Investors who are resident in any jurisdiction outside of Canada (other than the United States) may participate

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in the Distribution Reinvestment Component or the Optional Cash Purchase Component only if their participation is permitted by the laws of the local jurisdiction and subject to the satisfaction of the Fund that such laws do not result in additional legal or regulatory obligations.

6. Who can enroll in the Plan?

Any registered unitholder may enroll directly in the Plan. Any beneficial owners of any units may also indirectly participate in the Plan through their broker. All investors must contact the Plan Agent to participate in the Option Cash Component of the Plan.

7. What is the Distribution Reinvestment Component of the Plan?

If you are validly enrolled in the Distribution Reinvestment Component of the Plan, either directly or through your broker, then you will receive, by reinvesting your cash distributions, additional units at a discounted subscription price as further described in the Plan.

8. What is the Premium Distribution™ Component of the Plan?

If you are validly enrolled in the Premium Distribution™ Component of the Plan, either directly or through your broker, then any reinvestment of your distributions will be disposed of through the plan broker in exchange for the Premium Distribution™, being a cash payment equal to 102% of the amount of your reinvested distributions. The plan agent will in turn remit payment of the Premium Distribution™ to investors who participate in the Premium Distribution™ Component in the same manner that regular distributions are paid by the Fund.

9. What is the Optional Cash Component of the Plan?

Investors who are enrolled in either the Premium Distribution™ Component or the Distribution Reinvestment Component of the Plan may also purchase additional units pursuant to the Optional Cash Component of the Plan, at a price determined by the Plan.

10. How can I enroll in the Distribution Reinvestment Component of the Plan or the Premium Distribution™ Component of the Plan?

If the units are registered in your name, then you may enroll either in the Distribution Reinvestment Component or Premium Distribution™ Component of the Plan by delivering the plan agent a duly completed enrollment form.

If the units are not registered in your name, then you may enroll indirectly through your broker by providing the appropriate enrollment instructions and any other information required by such broker.

11. How can I enroll in the Optional Cash Component of the Plan?

Once you are enrolled in the Distribution Reinvestment Component or Premium Distribution™ Component of the Plan, you may enroll in the Optional Cash Payment Component of the Plan by delivering a duly completed Optional Cash Payment Form and a cheque for the applicable cash payment to the plan agent.

12. How can I change my election or terminate my participation in the Plan?

If you are enrolled directly, you can submit a new, duly completed enrollment form reflecting your new election. If you wish to terminate, you may do so by delivering the plan agent a duly completed termination portion of the voucher located on the bottom of the statement of account issued by the plan agent.

If you are enrolled indirectly through your broker, then you may change your election or voluntarily terminate your participation under the Plan by providing appropriate instructions to your broker.

13. Where can I get further information?

If you have any questions regarding the Plan, please direct them to the plan agent or to the Fund, as follows:

Alliance Trust Company
1010, 407 - 2nd Street SW
Calgary, Alberta T2P 2Y3

Attention: Distribution Reinvestment Department

Tel: (403) 237-6111
Email: inquiries@alliancetrust.ca

or by visiting: www.alliancetrust.ca

Canoe EIT Income Fund
Suite 2750, 421 7th Avenue SW
Calgary, Alberta T2P 4K9

Attention: Investor Relations

Tel: 1-877-434-2796
Email: info@canoefinancial.com

or by visiting: www.canoefinancial.com